





**Print Partner** 







While India is closing in on its 1 billion tons of production landmark, the domestic coal industry is undergoing a sea change. Rapid growth in output from captive and commercial mines, application of cutting-edge technologies, efficient logistics network, setting up of a (proposed) coal exchange and deregulation of pricing are throwing the sector open, gradually and consistently!

These transformative moves will not only lead to competitive pricing, but also better allocation of resources, thus unlocking India's vast coal reserves and creating new opportunities for economic growth and employment.

To capture the essence of these exciting times, mjunction services limited is going to organise the 18th Indian Coal Markets Conference at **Taj Bengal** in **Kolkata** on **March 3-4, 2025.** The theme of this year's conference has been chosen as **Future of coal: Towards a free market.** 

#### Key trends to watch out for:



Proposed coal exchange



Emergence of coal trade platforms



Sale of coal by commercial miners



Diversification of import sources



coal prices

## Some key topics to be discussed in the conference:

- Coal exchange or private deals? Marketing strategy in a free market.
- How does CIL plan to retain its leadership in the competitive era?
- Staying well-funded: How private miners are competitively funding capex?
- Pricing in a free market: How to optimise realisations in a buyers' market?
- Will exchange-based trading destabilize the auctions market?
- What is the traders' take on the proposed coal exchange?
- Can Railways cope with coal exchange's logistics requirements?
- Decarbonization in cement: what will be the impact on coal demand?
- Can India become a price-setter in coking and thermal coal import deals?
- Seaborne thermal coal prices: What does 2025 hold in store?
- Seaborne met coal market: A mid-term outlook on demand and prices.
- Ocean freight rates: A stable year ahead?
- Dwindling coal exports: How can SA address its rail bottlenecks?
- The new coal trade route: Implications for Russian coal in Indian market.



- Coal Miners
- Mine Developers-cum-Operators (MDOs)
- Power Gencos & Discoms
- Coal Traders
- Coal Consumers
- Coal Technology Providers
- Inspection Companies
- Coal Handling Service Providers
- Ports
- Logistics Providers
- Shipping Companies
- Mining Equipment Manufacturers
- Transition & Sustainability Consultants
- Banks & Fls





Network with key Industry Stakeholders

Hold meetings with global Miners, Traders, OEMs





Meet pioneers in Emerging Technologies & Green Mining

Learn about seaborne coal price forecasts from PRAs





Get project updates from Commercial Miners

Know financing options from the Banks





Hear from Power, Cement, Sponge, Steel & other consumers





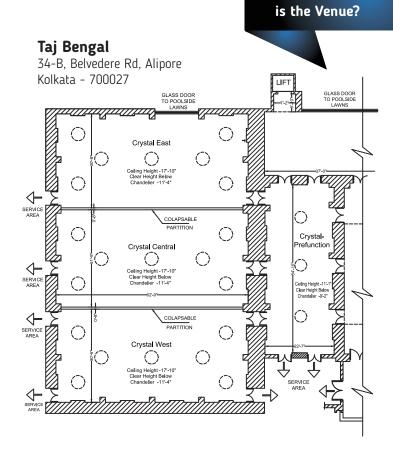
# **Schedule**

## March 3, 2025, Monday

9:00 am Registration opens10:00 am Conference starts6:30 pm Indian Coal Markets Awards Night

### March 4, 2025, Tuesday

10:00 am Conference starts5:00 pm Conference ends





mjunction will organise the prestigious Awards Night and present awards to Industry stakeholders in the following categories:



Coal mining contractor/MDO



Domestic coal trader



Coal logistics



Where

Coal handling port



Coal inspection agency



Coal importer



OEM



Mining safety



Technology



Note: The voting window will be opened for Industry participants prior to the event to cast their votes and select the best service providers in the above categories.

- Delegate
- Sponsor
- Exhibitor

- 1) Elevate your brand identity
- 2) Launch/exhibit new products & services
- 3) Launch a targeted marketing campaign
- 4) Network with industry stakeholders
- 5) Learn about future market trend





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Particulars	Base Rate	Rate after Tax	Base Rate	Rate after Tax	
Gold pass with 5 Star Hotel accommodation (INR)	40,000	47,200	47,000	55,460	
Gold pass without accommodation (INR)	32,000	37,760	38,000	44,840	
Silver pass with 3 Star Hotel accommodation (INR)	27,000	31,860	30,000	35,400	
Silver pass without accommodation (INR)	20,000	23,600	25,000	29,500	
International delegate with accommodation (USD)	1,500		2,000		

<sup>\*</sup>Valid till January 15, 2025

#### **REGISTRATION**

Please use the delegate Registration Form

Online Registration at www.indiancoalmarkets.com

#### **PAYMENT METHODS**

For Wire Transfer Bank Details

SWIFT Code	HDFCINBBCAL		
Name	HDFC Bank Ltd		
Address	2/6, Sarat Bose Road, Central Plaza,		
	Kolkata - 700020, West Bengal, India		
Company name as in Bank Records	mjunction services limited		
Bank Account No	00140310003827		
Indian Financial Services Code for RTGS	HDFC0000014		

#### **PAYMENT TERMS AND CONDITIONS**

100% Advance

For International payments, write to: info@indiancoalmarkets.com



# Sponsorship rates

Deliverables	Event Sponsor	Platinum	Gold	Silver	Bronze	Awards Night	Gold Lounge	Exhibition Stall*
Rate (in INR Lacs)	20	15	10	6	4	10	10	2
Rate (in USD)	25,000	19,000	12,500	7,500	5,000	12,500	12,500	2,500
Number of sponsor slots	1	2	3	3	4	1	1	8
Title Branding	Υ	-	-	-	-	-	-	-
Ballroom branding	Υ	Υ	Υ	Υ	-	-	-	_
Projection Screen	Υ	Υ	Υ	Υ	Υ	Υ	Υ	-
Event Website	Υ	Υ	Υ	Υ	Υ	Υ	Υ	Υ
Conference Booklet	Υ	Υ	Υ	Υ	Υ	Υ	Υ	-
Entrance Banner	Υ	Υ	Υ	Υ	-	-	-	-
Online Promotion	Υ	Υ	Υ	Υ	Υ	Υ	Υ	-
Tent Card	Υ	Υ	Υ	Υ	-	Υ	Υ	-
Corporate Film	Υ	Υ	Υ	-	-	Υ	Υ	-
Lunch Day 1 & 2	-	Υ	-	-	-	-	-	-
Cocktail Dinner	Υ	-	-	-	-	Υ	-	-
Delegate Bag	Υ	-	-	-	-	-	-	-
Logo in Badges & Lanyard	-	-	Υ	-	-	-	-	-
Refreshment Breaks	-	-	-	Υ	Υ	-	-	-
Complimentary Passes	8G	6G	4G	2G & 1S	1G & 1S	4G	4G	25
Speaking Slot	Υ	Υ	Υ	-	-	-	-	-
Registration Desk	Υ	Υ	-	-	-	Υ	-	-
Lounge	-	-	-	-	-	-	Υ	-
Conference Chair Branding	Υ	-	-	-	-	-	-	-
Stall	Υ	Υ	-	-	-	-	-	Υ
Session Branding	2	2	1	-	-	1	-	-

<sup>\* 18%</sup> GST applicable | Stall Dimension -  $3 \times 2$  sq. mtrs























































































# For speaking opportunities

# For sponsorship, exhibition opportunities & delegate registration

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## mjunction services limited

Registered & Corporate Office: