



# Indian Coal Markets Conference

March 3-4, 2025 | Taj Bengal, Kolkata



## FUTURE OF COAL

TOWARDS A FREE MARKET

### AGENDA

Day 1: March 3, 2025

9.55-11.00

#### Inaugural Session:

##### Challenges & Opportunities in a free market

- Share of commercial/captive blocks exceeds 15% of India's output
- Coal production growth of PSU miners slashed to 1.5%
- Coal trading exchange part of Union government's agenda

9.55-10.00

*Welcome Address:*

**Vinaya Varma, MD & CEO, mjunction services limited**

10.00-10.10

*Keynote Address:*

**P M Prasad, Chairman, Coal India Ltd.**

How does CIL plan to retain its leadership in the competitive landscape?

10.10-10.20

*Inaugural Address:*

**Achyut Ghatak, Director (Technical), Coal India Ltd.**

CIL's growth roadmap for new projects and production upside

*Special Address:*

10.20-10.35

**B R Rao, Director, Jindal Power**

The future of coal power plants: Adapting to market realities

10.35-10.50

*Concluding Address:*

**Niladri Bhattacharjee, Partner, Grant Thornton Bharat**  
Market Structure of the Indian coal sector in 2047

**Q&A: 10.50-11.00**

**Tea Break: 11.00-11.30**

**11.30-13.00**

## **Session 2:**

### **Commercial terms: Finding a foothold alongside legacy miners**

- Commercial miners' toolkit to take on PSU behemoths
- Coal exchange or private deals? Marketing strategy in a free market
- Staying well-funded: How private miners are competitively funding capex

#### **Moderator:**

**K Senthilnathan, Chief, Customer Success, mjunction**

#### **Speakers:**

11.30-11.45

**Sanjib Rajderkar, Head, Upstream Business Finance & Coal Procurement, Hindalco**

Role of commercial miners in future of coal: Towards a free market

11.45-12.00

**Anunay Kumar Jha, CGM & Zonal Head, Kolkata Zone, IDBI Bank**

Evolving parameters for financing coal mine projects in a low-emission economy

12.00-12.15

**Vidya Mundra, Business Head, Maheshwari Coal Benefication & Infrastructure**

Optimising logistics solutions for commercial miners

12.15-12.30

**Nugroho Priyo Pratomo, Director, ITPC, Ministry of Trade, Govt. of Indonesia**

Private coal mining: Experiences from Indonesia's mining industry

**Q&A: 12.30-13.00**

**Lunch Break: 13.00-14.00**

**14.00-15.15**

## **Session 3:**

### **Exchange notes: Predicting the shape of the new market**

- What changes will an exchange bring to a regulated coal market?
- Will competition crowd out traders?
- What could be the safeguards to prevent profiteering?

**Chair:**

**Avinash Kumar Mishra, ED (Coal), Indian Railways**

**Speakers:**

14.00-14.15

**V S Maharaj, ED (Information & Communication Technology), Coal India**

Will coal exchange take the sheen off the e-auction market?

14.15-14.30

**Debdeep Bose, GM (Operations & Maintenance), PVUNL**

Spot coal exchange: From the perspective of the thermal power sector

14.30-14.45

**Avinash Kumar Mishra, ED (Coal), Indian Railways**

Can Railways cope with coal exchange's logistics requirements?

14.45-15.00

**Prakash Kedia, Director, Adhipati INDIA**

Coal biz for Generation Z: Opportunities, Etiquettes & Challenges

**Q&A: 15.00-15.15**

15.15-15.30

**Special Address:**

**Rupinder Brar, Additional Secretary & Nominated Authority, Ministry of Coal, Govt. of India**

Policy paradigm: How to create a level-playing field for legacy and new-age miners

\*Virtual

**Tea Break: 15.30-15.45**

**15.45-17.15**

**Session 4:**

**Balanced scorecard: Can India really turn around underground mining?**

- 40% of India's coal mines are UG, while output share is 4%.
- Can MDOs play a big role in unlocking UG potential?
- Is there a need to review the policy on coal washing to reduce emissions?

**Chair:**

**R P Ritolia, former CMD, Central Coalfields Ltd. (CCL)**

**Panelists:**

**Helen Gibson, GM, Underground Soft Rock, Komatsu-Joy Global**

Sauro Jyoti Ray, VP & Business Head - Mining, Sany Heavy Industry India  
Gurudas Mustafi, MD, Hazemag Allmineral  
Nirbhay Sancheti, Director (Mining), SMS Ltd.  
Ashim K Mukherjee, Sr. Technical Advisor, Universal MEP Projects & Engineering

Q&A: 17.00-17.15

17.15-17.45

**Special Session 5:**

Presentation by HELWB LTDA, Brazil  
Jhonata S Bithencourt, MD, HELWB

**Networking Break: 17.45-18.30**

18.30-19.30

**Awards Night**

19.00-19.10

Address by Shri Pradeep Khemka, Hony. Consul of Brazil in Kolkata

**Cocktail & Dinner: 19.30-22.00**

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## Day 2: March 4, 2025

10.00-11.30

### Session 6:

#### Geo-storm: Navigating seaborne trade in times of global uncertainties

- Can India become a price-setter in seaborne coal market?
- Is the global coal phaseout losing steam?
- Will weaker demand cool off coal & crude prices in 2025?

#### *Chair:*

**Amitabh Panda, MD, Tata NYK**

#### *Speakers:*

10.00-10.15

**Freddie Staerose, Vice President - Generation Fuels & Dry Bulks, Argus Media**

Global coal phase-out: Fact or fiction?

10.15-10.30

**Aditya Saroha, Senior Editor, Global thermal coal, S&P Global Commodity Insights**

Seaborne thermal coal and pet-coke demand-supply and price outlook for 2025

10.30-10.45

**Saurabh Chaturvedi, Deputy Editor, GenFuels, Argus Media**

Biomass Boom: Global perspective & learnings for India

10.45-11.00

**Amitabh Panda, MD, Tata NYK**

Opportunities in ocean transportation for India's coal trade

11.00-11.15

**Manish Gulati, Director (Commercial), Interocean**

Ocean freight rates: A stable year ahead?

**Q&A: 11.15-11.30**

**Tea Break: 11.30-11.45**

11.45-13.00

### Session 7:

#### Coking coal: Focus on newer geographies

- India's met coal production and demand outlook
- What impact will the new trade route have on Indo-Russian trade?
- What is the prospect for Russian met coal in India?

**Moderator:**

**Arunava Mandal, BU Head - e-sourcing, mjunction**

**Speakers:**

11.45-12.00

**Sanjay Kumar Singh, Director (T) OP, BCCL**

India's coking coal production upside: The miner's estimate

12.00-12.15

**Sanjay Agarwal, ED, Coal Import Group (CIG), SAIL**

Can Indian steel sector reduce its import dependence in metallurgical coal?

12.15-12.30

**Amita Khurana, Group Chief, Raw Material Procurement, Tata Steel Ltd.**

Diversifying met coal sources to ensure raw material security of steel mills

12.30-12.45

**Sergey Pustovalov, Head, Coal Export, Coalstar, Russia\***

What is Russia's take on Indian met coal market?

\*Virtual

**Q&A: 12.45-13.00**

**Lunch Break: 13.00-14.00**

**14.00-14.30**

**Session 8:**

**Special Address:**

**Moderator:**

**K Senthilnathan, Chief, Customer Success, mjunction**

**Speaker:**

**Debasish Nanda, Director (Business Development), Coal India & Chairman, Hindustan Urvarak & Rasayan Limited**

CIL's diversification strategy: Current status & future outlook

**Q&A: 14.15-14.30**

**14.30-15.30**

**Session 9:**

**Derived demand: Changing share of coal in consuming sectors**

- Evolving coal demand scenario in non-regulated sectors

- Can the share of non-fossil alternatives go up further in thermal boilers?
- Why are cement makers raising the share of imported pet coke in fuel mix?

**Chair:**

**Anil Badgotri, President Commercial & CPO, JK Cement**

**Speakers:**

14.30-14:45

**Anil Badgotri, President Commercial & CPO, JK Cement**

A mid-term outlook on Indian cement sector's growth roadmap and fuel choice

14.45-15.00

**Dilip Acharya, Sr. Manager (Commercial), Shyam Metalics**

Indian DRI sector's growth prospects amid decarbonization challenge

15.00-15.15

**Anil Nachrani, President, Chattisgarh Sponge Iron Manufacturers Association**

Coal demand from DRI sector: Upside, alternatives and challenges

**Q&A: 15.15-15.30**

**15.30-16.30**

**Session 10:**

**Tech storm: What's new on the board?**

- India has more than 200 drone start-ups and the number is growing
- What are the new technologies being deployed by commercial mining sector?
- What are the coal downstream projects being pursued by PSU miners?

**Chair:**

**Ajit Singh Choudhary, MD, ELITech Earth Science**

**Speakers:**

15.30-15.45

**Ajit Singh Choudhary, MD, ELITech Earth Science**

Advancements in critical and rare earth processing: Innovations, challenges and prospects

15.45-16.00

**Sourav Suman, Head, Business Development - Mines, GarudaUAV Soft Solutions**

Revolutionizing Mine Mapping: Integrating UAV with GIS for enhanced operational efficiency

16.00-16.15

**Sandipan Majumdar, Marketing, Hazemag AllMineral India Pvt. Ltd.**

Hazemag's solution for advance communiton process in mineral & mining industry

**Q&A: 16.15-16.30**

**Vote of Thanks**

**End of Conference**